

POSTAL RATES

Prices Effective January 21, 2018
(subject to change without notice)



3190 Rider Trail South | Earth City, MO 63045
314.743.5700 | www.gabrielgroup.com

First Class Flats							First Class Parcels	
Weight Not Over Ounces	First Class Rate Flats	Presorted Nonauto Flats	MIXED ADC Auto Flats	ADC Auto Flats	3-Digit Auto Flats	5-Digit Auto Flats	Weight Not Over Ounces	First Class Rate Parcels
1	\$1.00	\$0.799	\$0.705	\$0.632	\$0.593	\$0.474	1	\$2.66
2	\$1.21	\$1.009	\$0.915	\$0.842	\$0.803	\$0.684	2	\$2.66
3	\$1.42	\$1.219	\$1.125	\$1.052	\$1.013	\$0.894	3	\$2.66
4	\$1.63	\$1.429	\$1.335	\$1.262	\$1.223	\$1.104	4	\$2.66
5	\$1.84	\$1.639	\$1.545	\$1.472	\$1.433	\$1.314	5	\$2.79
6	\$2.05	\$1.849	\$1.755	\$1.682	\$1.643	\$1.524	6	\$2.92
7	\$2.26	\$2.059	\$1.965	\$1.892	\$1.853	\$1.734	7	\$3.05
8	\$2.47	\$2.269	\$2.175	\$2.102	\$2.063	\$1.944	8	\$3.18
9	\$2.68	\$2.479	\$2.385	\$2.312	\$2.273	\$2.154	9	\$3.34
10	\$2.89	\$2.689	\$2.595	\$2.522	\$2.483	\$2.364	10	\$3.50
11	\$3.10	\$2.899	\$2.805	\$2.732	\$2.693	\$2.574	11	\$3.66
12	\$3.31	\$3.109	\$3.015	\$2.942	\$2.903	\$2.784	12	\$3.82
13	\$3.52	\$3.319	\$3.225	\$3.152	\$3.113	\$2.994	13	\$4.10

Additional Ounce Rate \$0.21

NONPROFIT RATES

Nonprofit Marketing Mail Letters – Carrier Route & Automation

	Entry Discount	Carrier Route				Automation			Machinable	
		Saturation	High Density Plus	High Density	Basic	5-Digit Scheme	AADC	Mixed AADC	AADC	Mixed AADC
Letters Weighing 3.5 oz. or less	None	\$0.111	\$0.117	\$0.118	\$0.210	\$0.136	\$0.159	\$0.172	\$0.172	\$0.185
	DNDC	\$0.089	\$0.095	\$0.096	\$0.183	\$0.112	\$0.135	\$0.148	\$0.148	\$0.161
	DSCF	\$0.083	\$0.089	\$0.090	\$0.175	\$0.105	\$0.128	—	\$0.141	—

Nonprofit Marketing Mail Letters – Nonautomation

	Entry Discount	Carrier Route				NonMachinable			
		Saturation	High Density Plus	High Density	Basic	5-Digit	3-Digit	ADC	Mixed ADC
Flats Weighing 4 oz. or less	None	\$0.136	\$0.144	\$0.166	\$0.213	\$0.364	\$0.435	\$0.458	\$0.531
	DNDC	\$0.096	\$0.104	\$0.126	\$0.183	\$0.340	\$0.411	\$0.434	\$0.507
	DSCF	\$0.082	\$0.090	\$0.112	\$0.175	\$0.333	\$0.404	\$0.427	—
More than 4 oz.	None	\$0.436	\$0.436	\$0.436	\$0.528	\$0.764	\$0.764	\$0.764	\$0.764
	DNDC	\$0.275	\$0.275	\$0.275	\$0.408	\$0.601	\$0.601	\$0.601	\$0.601
	DSCF	\$0.220	\$0.220	\$0.220	\$0.376	\$0.553	\$0.553	\$0.553	—
+ per piece rate		+	+	+	+	+	+	+	+
		\$0.027	\$0.035	\$0.057	\$0.081	\$0.109	\$0.193	\$0.245	\$0.277

Nonprofit Marketing Mail Flats

	Entry Discount	Carrier Route				Automation				Nonautomation			
		Saturation	High Density Plus	High Density	Basic	5-Digit	3-Digit	ADC	Mixed ADC	5-Digit	3-Digit	ADC	Mixed ADC
Flats Weighing 4 oz. or less	None	\$0.136	\$0.144	\$0.166	\$0.213	\$0.227	\$0.334	\$0.401	\$0.432	\$0.300	\$0.384	\$0.436	\$0.468
	DNDC	\$0.096	\$0.104	\$0.126	\$0.183	\$0.186	\$0.293	\$0.360	\$0.391	\$0.259	\$0.343	\$0.395	\$0.427
	DSCF	\$0.082	\$0.090	\$0.112	\$0.175	\$0.174	\$0.281	\$0.348	—	\$0.247	\$0.331	\$0.383	—
	DDU	\$0.073	\$0.081	\$0.103	\$0.164	—	—	—	—	—	—	—	—
More than 4 oz.	None	\$0.436	\$0.436	\$0.436	\$0.528	\$0.764	\$0.764	\$0.764	\$0.764	\$0.764	\$0.764	\$0.764	\$0.764
	DNDC	\$0.275	\$0.275	\$0.275	\$0.408	\$0.601	\$0.601	\$0.601	\$0.601	\$0.601	\$0.601	\$0.601	\$0.601
	DSCF	\$0.220	\$0.220	\$0.220	\$0.376	\$0.553	\$0.553	\$0.553	—	\$0.553	\$0.553	\$0.553	—
	DDU	\$0.184	\$0.184	\$0.184	\$0.332	—	—	—	—	—	—	—	—
+ per piece rate		+	+	+	+	+	+	+	+	+	+	+	
		\$0.027	\$0.035	\$0.057	\$0.081	\$0.036	\$0.143	\$0.210	\$0.241	\$0.109	\$0.193	\$0.245	\$0.277



POSTAL RATES

Prices Effective January 21, 2018 (subject to change without notice)

3190 Rider Trail South | Earth City, MO 63045 | 314.743.5700 | www.gabrielgroup.com

Machinable First Class Letters								NonMachinable	
Weight Not Over Ounces	First Class Rate Letters	Letters Metered	Pre-sort Rate Letters	MIXED AADC Auto Letters	AADC Auto Letters	5-Digit Auto Letters	Residual Single PC	Weight Not Over Ounces	First Class Presort
1	\$0.50	\$0.47	\$0.458	\$0.424	\$0.408	\$0.378	\$0.51	1	\$0.668
2	\$0.71	\$0.68	\$0.458	\$0.424	\$0.408	\$0.378	\$0.51	2	\$0.668
3	\$0.92	\$0.89	\$0.458	\$0.424	\$0.408	\$0.378	\$0.51	3	\$0.668
3.5	\$1.13	\$1.10	\$0.458	\$0.424	\$0.408	\$0.378	\$0.51	3.5	\$0.668
Postcards	\$0.35	—	\$0.280	\$0.274	\$0.268	\$0.257		Surcharge	\$0.210

Marketing Mail Letters – Carrier Route & Automation											
	Entry Discount	Carrier Route				Automation			Machinable		
		Saturation	High Density Plus	High Density	Basic	5-Digit Scheme	AADC	Mixed AADC	AADC	Mixed AADC	
Letters Weighing	None	\$0.186	\$0.196	\$0.200	\$0.292	\$0.251	\$0.274	\$0.287	\$0.287	\$0.300	
3.5 oz. or less	DNDC	\$0.164	\$0.174	\$0.178	\$0.265	\$0.227	\$0.250	\$0.263	\$0.263	\$0.276	
	DSCF	\$0.158	\$0.168	\$0.172	\$0.257	\$0.220	\$0.243	—	\$0.256	—	

Marketing Mail Letters – Nonautomation									
	Entry Discount	Carrier Route				NonMachinable			
		Saturation	High Density Plus	High Density	Basic	5-Digit	3-Digit	ADC	Mixed ADC
4 oz. or less	None	\$0.219	\$0.227	\$0.248	\$0.295	\$0.479	\$0.550	\$0.573	\$0.646
	DNDC	\$0.179	\$0.187	\$0.208	\$0.265	\$0.455	\$0.526	\$0.549	\$0.622
	DSCF	\$0.165	\$0.173	\$0.194	\$0.257	\$0.448	\$0.519	\$0.542	—
More than 4 oz.	None	\$0.609	\$0.609	\$0.609	\$0.698	\$0.894	\$0.894	\$0.894	\$0.894
	DNDC	\$0.448	\$0.448	\$0.448	\$0.578	\$0.731	\$0.731	\$0.731	\$0.731
	DSCF	\$0.393	\$0.393	\$0.393	\$0.546	\$0.683	\$0.683	\$0.683	—
+		+	+	+	+	+	+	+	
per piece rate		\$0.067	\$0.075	\$0.096	\$0.120	\$0.242	\$0.326	\$0.378	\$0.410

Marketing Mail Flats													
	Entry Discount	Carrier Route				Automation				Nonautomation			
		Saturation	High Density Plus	High Density	Basic	5-Digit	3-Digit	ADC	Mixed ADC	5-Digit	3-Digit	ADC	Mixed ADC
Flats Weighing 4 oz. or less	None	\$0.219	\$0.227	\$0.248	\$0.295	\$0.393	\$0.500	\$0.567	\$0.598	\$0.466	\$0.550	\$0.602	\$0.634
	DNDC	\$0.179	\$0.187	\$0.208	\$0.265	\$0.352	\$0.459	\$0.526	\$0.557	\$0.425	\$0.509	\$0.561	\$0.593
	DSCF	\$0.165	\$0.173	\$0.194	\$0.257	\$0.340	\$0.447	\$0.514	—	\$0.413	\$0.497	\$0.549	—
	DDU	\$0.156	\$0.164	\$0.185	\$0.246	—	—	—	—	—	—	—	—
More than 4 oz.	None	\$0.609	\$0.609	\$0.609	\$0.698	\$0.894	\$0.894	\$0.894	\$0.894	\$0.894	\$0.894	\$0.894	\$0.894
	DNDC	\$0.448	\$0.448	\$0.448	\$0.578	\$0.731	\$0.731	\$0.731	\$0.731	\$0.731	\$0.731	\$0.731	\$0.731
	DSCF	\$0.393	\$0.393	\$0.393	\$0.546	\$0.683	\$0.683	\$0.683	—	\$0.683	\$0.683	\$0.683	—
	DDU	\$0.357	\$0.357	\$0.357	\$0.502	—	—	—	—	—	—	—	—
+		+	+	+	+	+	+	+	+	+	+	+	
per piece rate		\$0.067	\$0.075	\$0.096	\$0.120	\$0.169	\$0.276	\$0.343	\$0.374	\$0.242	\$0.326	\$0.378	\$0.410